### STATE OF MONTANA TERM CONTRACT

Department of Administration
State Procurement Bureau
165 Mitchell Building
PO Box 200135
Helena, MT 59620-0135
Phone: (406) 444-2575 Fax: (406) 444-2529
TTY Users-Dial 711
http://www.mt.gov/doa/gsd

T.C. #: EPS050076-A2-2
Title: WESTERN STATES CONTRACTING ALLIANCE
MAILING EQUIPMENT & MAINTENANCE SERVICES
This is a non-exclusive contract.

CONTRACT | NEW ()

FROM NOVEMBER 9, 2007

CONTRACT

TERM	то	NOVEMBER 8, 2008	STATUS	RENEW (XX)	
VENDOR ADDRESS	ONE E	Y BOWES, INC ELMCROFT ROAD FORD, CT 06926	ORDER ADDRESS		
ATTN:	MS. El	LIZABETH PIERCE	ATTN:		
PHONE:	509-46	6-0242	PHONE:		
FAX:	509-46	7-4518	FAX:		
E-MAIL:	Elizabe	eth.pierce@pb.com	E-MAIL:		
PRICES:	PER CC	DNTRACT			
DELIVERY:	PER CC	ONTRACT			
F.O.B.:	F.O.B.: PER CONTRACT				
TERMS: PER CONTRACT					
REMARKS: This will be the first renewal second year of the contract.					
IFB/RFP No.: N	I/A	RHONDA R. GRANDY, CONTRA	ACTS OFFICER	DATE:	
AUTHORIZED SIGNATURE					

This document represents an overview of the Western States Contracting Alliance for Mailing Equipment & Maintenance Services. This document is not intended to replace or append the contract, rather to provide an overview and summary of the agreement.

#### 1.0 BACKGROUND

The State of Montana is a member of the Western States Contracting Alliance (WSCA), which establishes the means by which participating states may join together in cooperative multi-state contracting in order to achieve cost-effective and efficient acquisition of quality products and services. This contract is a result of cooperative procurement conducted by the State of Arizona on behalf of WSCA.

#### 2.0 **PURPOSE**

The purpose of this contract is provide state agencies and all registered cooperative purchasing organizations with an expedited means of obtaining Mailing Equipment and Maintenance Services.

#### 3.0 NON-EXCLUSIVE CONTRACT

The intent of this contract is to provide state agencies with an expedited means of procuring supplies and/or services. This contract is for the convenience of state agencies and is considered by the State Procurement Bureau to be a "Non-exclusive" use contract. Therefore, agencies may obtain this product/service from sources other than the contract holder(s) as long as they comply with Title 18, MCA, and their delegation agreement. The State Procurement Bureau does not guarantee any usage.

#### 4.0 LIASION

The primary contractor contact for this participating addendum is as follows:

Elizabeth Pierce Pitney Bowes, Inc. One Elmcroft Road Stamford, CT 06926

State Liasion

Rhonda R. Grandy State of Montana, General Services Division, State Procurement Bureau 125 N. Roberts, Mitchell Bldg, Room 165 Helena, MT 59620

Phone: 406-444-3320 Fax: 406-444-2529 Email: rhgrandy@mt.gov

#### ORDERING PROCEDURE 5.0

In accordance with the terms of the contract, an agency purchase order must be issued to the contractor for all required products. The purchase order must reference the contract number (WSCA#EPS050076-A2-2) and identify all items desired, the purchase order date, the delivery date, shipping locations and prices.

#### 6.0 CONTRACT TERM

This contract shall take effect on November 1, 2006, and terminate on November 8, 2007, unless terminated earlier in accordance with the terms of this contract. (Mont. Code Ann. § 18-4-313.)

#### 7.0 CONTRACT RENEWAL

This contract may, upon mutual agreement between the parties and according to the terms of the existing contract, be renewed in one-year intervals, or any interval that is advantageous to the State. This contract, including any renewals, may not exceed a total of five years.

### WESTERN STATES CONTRACTING ALLIANCE PARTICIPATING ADDENDUM

**Metered Mailing Contract** 

### **PITNEY BOWES** # EPS050076-A2-2

### STATE OF MONTANA

#### 1. Scope:

All governmental entities within the State of Montana and all registered Cooperative Purchasing Organizations are authorized to purchase mailing equipment and maintenance services under the terms and conditions of this price agreement.

#### 2. Changes:

Add the following additional terms:

Access and Retention of Records: Contractor agrees to provide the Department, the Legislative Auditor or their authorized agents access to any records necessary to determine contract compliance. Contractor agrees to create and retain all records supporting the products and services rendered for a period of three (3) years after either the completion date of this contract or the conclusion of any claim, litigation or exception relating to this contract taken by the State of Montana or a third party. Reference: 18-1-118, MCA.

This Agreement shall be governed by the laws of the State of Montana. Venue for any action will be in the First District Court of the County of Lewis and Clark County, Helena, Montana. Parties to pay own legal fees and associated costs.

#### Termination of Contract: 3.

Unless otherwise stated, the State may, by written notice to the contractor, terminate this Participating Addendum in whole or in part without cause.

#### 4. Purchasing Card:

The State of Montana has a Purchasing Card Program in place that gives agencies the ability to charge purchases made from these contracts. The State of Montana prefers this method of payment.

#### 5. Lease Agreements:

Lease agreement terms and conditions may be negotiated by individual agencies in a separate contract in accordance with procurement laws.

### MAILING EQUIPMENT AND MAINTENANCE SERVICES

#### 6. Primary Contact:

The primary state contact individual for this participating addendum is as follows:

Leona Olson, Chief Print and Mail Services Bureau 920 Front Street P.O. Box 200132 Helena, MT 59620-0132 406-444-3053 406-443-2212 -fax Lolsen@mt.gov

#### 7 Price Agreement Number

All purchase orders issued by procuring agencies within the jurisdiction of this participating addendum shall include the following price agreement number:

### # EPS050076-A2-2

This Addendum and Price Agreement or Contract Number together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement or Contract Number, together with its exhibits, shall not be added to or incorporated into this Addendum or Price Agreement/Contract Number and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement or Contract Number and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Government Entity: State of Montana	Contractor: Pitney Bowes	
By: General Services Division	Ву:	
Name: Marvin Eicholtz	Name:	
Title: Administrator	Title:	
Date:	Date:	
Ву:	Ву:	
Name: Rhonda R. Grandy Name: Title: Contracts Officer		
Date: October 1, 2006		
Date:		

ITEM	DESCRIPTION	WSCA PRICE	EMA YR 2 - 5
SBXA	DM100 Mailing Machine with Moistener	303.00	0
SBXB	DM100 Mailing Machine w/2lb Integrated Weighting Platform DM200L Digital Mailing Machine (includes Supply Pack) DM200L Mailing Machine with Moistener and 5 lb Integrated Weighing Platform DM300L Mailing Machine with Moistener and 10 lb Integrated Weighing Platform	973.00	0
SBLJ		955.50	86
SBLL		1,746.50	136
SBLT		2,642.50	179
SBLV	DM400L Digital Mailing Machine (includes Supply Pack)  DM400L Mailing Machine with Moistener and 5 lb Integrated Weighing Platform  DM400L Mailing Machine with Moistener and 10 lb Integrated Weighing Platform	1,881.00	137
SBLX		2,499.75	188
SBLY		2,675.75	188
SBWN	DM500 Mailing Machine (Base Package) DM500 Mailing Machine w/10 lb Integrated Weighing Platform DM500 Mailing Machine w/30 lb Interfaced Weighing Platform	3,290.40	360
SBWR		4,548.60	360
SBWS		4,806.00	461
SBWN	DM500 Mailing Machine (Base Package) DM500 Mailing Machine w/10 lb Integrated Weighing Platform DM500 Mailing Machine w/30 lb Interfaced Weighing Platform	3,290.40	
SBWR		4,548.60	360
SBWS		4,806.00	461
SBZC	DM800 190 Non-WOW (Base Package) DM800 190 WOW (Base Package) DM800 190 Non-WOW w/ 15lb Integrated Weighing Platform, 300 Acctg, PC Interface	7,059.50	756
SFAA		11,959.50	938
SBZF		11,972.25	756
SFXA	DM800 210 Non-WOW w/100 Dept Acctg DM800 210 WOW w/ 100 Dept Acctg, PC Interface DM800 210 Non-WOW w/ 15lb Integrated Weighing Platform DM800 210 WOW w/ Power Stacker, 300 Dept Acctg, 1E05 Laser Printer	8,050.00	825
SFAE		13,072.50	992
SBZH		9,324.00	811
SFAF		14,700.00	1,267
1FWD	5 lb Interfaced Weighing for DM 200 15 lb Interfaced Platform (DM300-DM1000) 15 lb Integrated Weighing Platform (DM800i only) 10 lb Integrated Weighing Platform for DM500/DM550 only	1,290.25	0
1FW5		2,028.00	101
1FWG		1,784.25	0
1FWF		1,784.25	0
1250	Mail Opener	2,795.00	286
DF40	DF400 Office Right Folder (includes training and installation)	2,193.50	215
DI53	DI500 3 Station, 2 Sheet Feeders, 1 Insert Feeder DI600 6 Station, 4 Sheet Feeders, 2 Insert Feeders DI Operator Training and Installation Operator Training	12,596.50	1,225
DI66		17,146.50	1,225
DITB		346.50	0
F35B		136.50	0
TWSC	Arrival System	6,817.50	181
SPMS	Package Manager System (USPS, UPS, FedEx rates), T125 PC with Flat Screen Monitor, 100 lb Scale, IntelliLink Interface, Installation/Training (Max Term = 54 months)  Package Manager System (USPS, UPS, FedEx rates), T125 PC with Flat Screen Monitor, 100 lb Scale, J645 Label Printer, 1E05 Laser Printer, IntelliLink Interface, Installation/Training (Max Term = 54	5,246.25	576
SPMJ	months)	5,996.25	576
T2C3	Package Manager Solution 3 for Mid-Volume Customers (DM500/DM550) w/Ascent software, PC w/ flat screen, 100 lb Scale meter interface, 1E03 label pringer	4,121.25	576

8/31/2006 Page 1 of 14

	DESCRIPTION	WSCA	EMA
ITEM		PRICE	YR 2 - 5
T2B3	PM300 Starter Package	2,996.25	207
T6P0	Installation Project	490.00	0
T540	Arrival Express Software	0.00	0
P700	DM100 Postal Security Device	30.10	N/A
P7L1	DM200L Postal Security Device	47.60	N/A
1P00	DM300L & DM400L Postal Security Device	47.60	N/A
1A00	DM500 - DM1000 Postal Security Device	53.90	N/A
	-		
K700	MailStation Meter (Requires K7SS but no confirmation services are available)	17.40	N/A

		Price discounted @ 8% off Commercial List Also includes 1 Yr	Purchase Equipment Maintenance Agreement
Model #	Description	Free EMA	2-5 YR
1FA2	Enhanced Accounting (100 Dept) Software for DM300-DM1000	\$823	\$0
1FA3	Enhanced Accounting (300 Dept) Software for DM500-DM1000	\$2,576	\$0
SBPP	DM300 MAIL MACHINE	\$2,141	\$149
SBVM	DM300L W/5LB 100 ACCT	\$3,111	\$198
SBVN	DM300L W/10LB 100 ACCT	\$3,382	\$198
SBBJ	DM200 MAILING MACHINE	\$1,173	
SBBM	DM300 MAILING MACHINE	\$2,001	
SBPJ	DM200 MAIL MACHINE	\$1,255	\$87
SBVK	DM200L W/2LB 50 ACCT	\$1,957	\$140
SBVL	DM200L W/5LB 50 ACCT Bud Mgr/Cost Mgr Subscription (Prog ID 1RENT0CM),1LEASE0CM		\$140
1FA5/1DB2	per Month	\$133	\$0
SBPV	DM400 MAIL MACHINE	\$3,145	\$137
SBVP	DM400L W/5LB 100 ACCT	\$4,114	\$198
SBVR	DM400L W/10LB 100 ACCT	\$4,387	\$198
SBXC	DM100/MOISTENER/5# INTEGRATED WEIGH PLATFORM Bud Mgr/Cost Mgr Subscription (Prog ID 1RENT0CM),1LEASE0CM	\$1,403	\$15
1FA5/1DB2	per Month	\$133	
SBJE	DM550 DIGITAL MAIL SYS	\$7,161	\$463
SBNG	DM900 NON WOW BASE PACKAGE	\$13,970	\$1,104
SBNK	DM900 WOW BASE PACKAGE	\$19,870	\$1,142
SBNV	DM1000 WOW BASE PKG	\$21,755	\$1,568
SBRN	DM1000 NON WOW BASE PKG	\$14,996	\$1,332
SBZG	DM800I 210NW BASE PACKAGE	\$10,483	\$852
SFAD	DM800I 210W BASE PACKAGE	\$15,810	\$1,033
DJPS	Power Stacker for DM800i	\$1,500	\$191
	U731 GALAXY W/210 WOW, E301 METER, AND DROP	****	
SPC0	STACKER	\$14,439	\$1,106
1FW1	DIFFERENTIAL WEIGHING	\$547	\$0
1FW6	30 LB INTERFACED PLATFORM	\$3,441	\$0
1FW7	70 LB INTERFACED PLATFORM	\$4,692	\$0
DI22	OfficeRight DI22 - 2 Station (Incl Install & Trng)	\$3,312	256
DI23	Officeright D123 3 Station (incl Install & Training)	\$4,733	\$256
FT3SERIES	30" Mobile Stand for 3Series/4 Series	\$584	<b>\$</b> 0
F3TL	Ongoing Training Support for DI200	10.month	\$0 ************************************
DI31	1 Station DI350 1 Sheet Feeder	\$6,435	\$617
DI32	2 Station DI350 1 Sheet & 1 Insert Feeder	\$9,195	\$765 \$244
DI33	3 Station DI350 2 Sheet & 1 Insert Feeder	\$11,495	\$814
DI37	3 Station DI350 With OMR	\$12,415	\$847
DIS4	Enhanced OMR Options	\$1,380	\$0
F3C1	Mandatory Installation and Training for DI400/DI350	\$455	\$0
F3C2	OMR Mail Run Assistance	\$271	\$0
F3TH	Ongoing Training Support for DI350/DI400	20/month	\$0
DI64	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders	\$18,395	\$1,225
DI65	DI600 5 Station, 4 Sheet Feeders, 1 Insert Feeder	\$20,695	\$1,225
DI66	DI600 6 Station, 4 Sheet Feeders, 2 Insert Feeders	\$22,535	\$1,225
DITO .	Optiflow Table 72" w/Shelf & Locking Doors	\$1,651	\$0
DIT1	Optiflow Table 60" w/Shelf & Locking Doors	\$1,467	\$0
DIT2	Optiflow Table 60" Shelf	\$1,311	\$0 *140
DIBE	Optiflow belt Stacker, No Stand, In Line	\$2,576	\$113

Page 3 of 14

8/31/2006

WSCA PRICEBOOK FOR STATE OF MONTANA			
		Price discounted @ 8% off Commercial	Purchase Equipment Maintenance
		List Also includes 1 Yr	Agreement
Model#	Description	Free EMA	2-5 YR
DIBF	Optiflow Belt Stacker, with Install to Height Stand	\$3,031	\$113
DIVS	Optiflow Power Stacker	\$1,375	\$83
DITA	Stacker Install & Training	\$179	\$0
DITC	DI500/600 Mail Run Assistance	\$363	\$0
DNR1	DI500 OMR Level 1 Basic	\$920	\$0
DNR2	DI500 OMR Level 2 Advanced	\$2,300	\$0
DNR3	DI600 OMR Level 1 Basic	\$1,150	\$0
DNR4	DI600 OMR Level 2 Advanced	\$2,760	\$0
DNR5	OMR Upgrade Level 1 to 2	\$1,380	\$0
DITD	DI500/600 Operator Trainging	\$639	\$0
D15A	DI500 3 Station, 2 Sheet Feeders, 1 Insert Feeder	\$18,023	\$1,225
DI6C	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders		
		\$19,706	\$1,225
DI6G	DI600 6 Station w/ DIT2 60" OptiFlow Table	\$23,846	\$855
DI90	DI900 Inserting w/4 Feeder Tower	\$32,660	\$1,737
DI91	DI900 Inserting System:2 Feeder Tower, High Capacity Sheet Feeder	\$26.240	¢2 107
DI91	DI950 Inserting System: 4 Feeder Tower	\$36,340	\$2,187 \$2,164
Diag	DI950 Inserting System: 4 Feeder Tower, High Capacity Sheet	\$38,180	φ2,104
D196	Feeder	\$41,860	\$2,614
DI9A	DI900 Base System	\$27,600	\$1,737
DI9B	DI950 Base System	\$33,120	\$2,164
DI9K	DI900 Standard Package	\$37,242	
DI9L	DI950 Premium Package	\$58,986	\$1,819 \$2,914
F7T2	2 Feeder Tower	\$2,760	\$2,914
F7T4	4 Feeder Tower	\$5,060	
F714	2 Feeder tower upgrade to \$ Feeder Tower		\$0 \$0
F780183	Sheet/Flats Trayu	\$2,760 \$184	\$0 \$0
	Insert Tray	\$184	\$0 \$0
F780184 F7HC	High Cap Feeder	\$5,980	\$0 \$450
F700327	Special Kit		\$450
		\$230	\$0 \$0
DIXT	Exit Transport	\$1,380 \$4,380	\$0 \$0
F7MM	Interface to DM800i, DM1000	\$1,380	\$0
F7DI	Inverter	\$639	\$0
DITT	DI900/950 Install/Operator Training	\$1,104	\$0
DITU	High Cap Feeder Install	\$350	\$0
DITW	Mail Run Assistance	\$307	\$0
DIHS	Scanner Port Company C	\$1,375	\$161
DISV	PC W/Windows XP, Prof Services, Pentium Processor	\$2,571	\$264
DITM	Height Adjustable Table	\$2,484	\$0
DIT8	Height Adjustable Table	\$2,254	\$0
DIT9	Height Adjustable Table, 90" No Doors	\$2,484	\$0
F790018	18 " Extension	\$322	\$0
F790019	30 " Extension	\$414	\$0
DIBA	Optiflow belt Stacker, No Stand, In Line	\$2,576	\$113
DIBB	Optiflow Belt Stacker with Install to Height Stand	\$3,031	\$113
DIBC	Optiflow Tandem Belt Stacker	\$4,140	\$113
DIBD	Optiflow Tandem Belt Stacker with install to height Stand, In Line	\$4,600	\$113
DIVP	Optiflow Power Stacker	\$1,375	\$83
DITV	Install & Training for Stackers	\$179	\$0

8/31/2006

WSCA PRICEBOOK FOR STATE OF WONTANA			
		Price discounted @	Purchase
		8% off Commercial	Equipment
		List	Maintenance
		Also includes 1 Yr	Agreement
Model #	Description	Free EMA	2-5 YR
DIBX	Second Stacker for Optiflow Tandem Belt Stacker	\$0	\$113
F7TB	Tower OMR & Bar Code Scanning Hardware	\$2,300	\$188
F7S1	Enhanced Integrity OMR	\$1,380	\$0
F7S2	Selective Operations OMR	\$1,380	\$0
F7SB	Bar Code Scanning Software	\$2,760	\$0
	Hig Capacity Sheet Feeder OMR & bar code Hardware		
F7FS		\$2,300	\$113
F7MS	Moving Beam Picket Bar Code Scanner	\$3,220	\$113
F790010	Scanner Mounting Kit	\$460	\$0
DTIS	Scanning Installation and Training	\$455	\$0
DI9G	DI900 4 Feeder Tower, 90" Table	\$34,914	\$1,737
DI9H	DI900 4 Feeder Tower, High Capacity Sheet Feeder, 90" Table	\$41,124	\$2,187
DI9J	DI950 4 Feeder Tower, High Capacity Sheet Feeder, 90" Table	\$46,644	\$2,614
F4D2	OMR Kit	\$2,939	\$0
	Incremental Operator Training and Mail Run Support - Up to 8		
F571	Hours	\$915	\$0
F572	Incremental Mail Run Support - Up to 4 Hours	\$455	\$0
F57C	4/5 SERIES OPERATOR TRAINING	\$915	\$0
T310	JB75 100 LB TABLETOP SCALE	\$1,099	\$106
T312	JB64 200 LB ROLLERTOP SCALE	\$1,559	\$150
	DA550 High Speed Ink Jet Printer Incl W709 Envelope Designer	<b>AT 0.15</b>	A007
DA55	Plus and W685 Clip Art	\$7,815	\$807
DA75	DA750 Color Printer with Envelope Designer Clip Art	\$13,795	\$972
DA9C	D950 PRINTER W/STACKER	\$20,488	\$1,211
9296183	Center Slitter for 3324 (maximum of 2)	\$350	\$0
DA9D	DA950E HIGH PERFORMANCE FIXED HEAD PRINTER WITH	v	
	FEEDRIGHT FEEDER STACKER, DRYER, AND STAND		
		\$22,328	\$1,246
J096003	Parallel Cable (10") Included @ NC with all new prtrs	\$60	\$0
J540	COUNTER SIGNATURE PAD	\$1,835	\$0
J542	Counter Signature Pad Plus with Mag Stripe Reader	\$1,835	\$0
	Tracking Assistant PDT (Additional units) - Palm Computing TM		
J582	Platform with integrated Laser Scanner, (cradle not included)	\$1,651	\$245
	Tracking Assistant PDT - Palm Computing TM Platform with		
J583	integrated Laser Scanner & Single Bay Cradle	\$2,019	\$250
J58U	J570 UPGRADE PROGRAM	\$1,380	\$250
J596014	SINGLE SLOT CRADLE	\$391	\$0
J596014	4 BAY DOCKING STATION	\$915	\$0
	4 BAY BATTERY CHARGER		
J596017		\$1,283	\$0
J596018	J580 4BAY INTERCONNECTING CABLE	\$69	\$0
J596019	TRACKING ASSISTANT	\$391	\$0
J696021	FIRMWARE UPGRADE KIT FOR J690 PRINTER	\$184	\$0
J710	SecureScan - Desktop Mail Scanner	\$3,491	\$136
J714	PROFESSIONAL CONSULTING	\$1,150	\$0
J715	ON SITE SETUP AND TRAINING	\$299	\$0
J724	ImageAlert System - ImageAlert SW, J774 Image Scanner	\$2,755	\$177
J796025	SCANNER STAND	\$132	\$0
	SALES KIT PCI LAN CARD		
J796027		\$276	\$0 \$0
J796029	FACTORY INSTALLED LAN CARD	\$276	\$0

8/31/2006 Page 5 of 14

		Price discounted @ 8% off Commercial	Purchase Equipment
		List	Maintenance
Model#	Description	Also includes 1 Yr Free EMA	Agreement 2-5 YR
J796030	EXT TAPE BK/UP SALES KIT DO	\$547	\$0
J796038	METER INTERFACE KIT	\$639	\$0
J7HT	Ascent IN-MOTION MODULE	\$459,431	\$0
J7HY	INTEGRATION SERVICES	\$13,800	\$0
J7JH	Ascent In-Motion SPARE PARTS KIT 1	\$73,553	\$0
J7JL	2-DIVER/4-STACK SORT EXT	\$93,012	\$0
J7JM	4-DIVER/8-STACK SORT EXT	\$162,012	\$0
J7JN	PROFESSIONAL SVC - 6 MOS	\$53,820	\$0
J7JP	HMI & MSP SOFTWARE	\$194,304	\$0
J7JR	SCANNER ADD-ON	\$19,504	\$0
J7JS	PRINT & APPLY MODULE	\$262,200	\$0
J7JT	OVERFLOW LANE ADDER	\$47,656	\$0 \$0
J7JU	PASSNREVUE	\$684,480 \$387,780	\$0 \$0
J7JV	CAROUSEL PRINT/APPLY PME PRE-PACK ASSEMBLY	\$894,700	\$0 \$0
J7JW J7JX	MOS PRE-PACK ASSEMBLY	\$669,760	\$0 \$0
J7KA	FEDEX RATE SHOP & CRS TRACK	\$97,428	\$0
J7KB	LOG CONTROL & TRACK MOD	\$824,044	\$0
J7KC	PROF SERVICE COVER FOR LCTM	\$70,288	\$0
J7KD	PROF SERVICE COVER P2 - 6 MO	\$215,464	\$0
J7KE	MTRL KITTING AGREEMENT 6 MOS	\$395,600	\$0
J7KF	SHANKLIN CONV & CRSL AUTO	\$33,396	\$0
J7KG	PROF SERVICE SHANKLIN & CRSL	\$71,392	\$0
J7KH	FASTRC VERT CRLS LCTM INT	\$73,600	\$0
J7KJ	HIMI SW LIC DEPLOYMENT	\$13,708	\$0
T101	Additional Carrier Log-1 (3 included) - maximum of 20	\$230	\$0
	Additional Custom Programable Carrier- 1 (3 included) - maximum		
T102	of 20	\$230	\$0
	LTL Customer Programmable Carrier - Order as many as needed	<b>#</b> 200	Φ0
T103	up to 20 Max. EACH	\$322	\$0
T104	HazMat Database for UPS/RPS	\$874	\$0
	Multi-Workstation Network Lic (for cust-prov netwrk environ) - Order		
T110	1 lic per Ascent workst conn to a cust netwrk. Not needed	\$460	\$0
T116	DDX DISPLAY DATA EXCHABGE	\$1,835	\$0
T118	ODBC LINK	\$1,191	\$0
T120	RUMBA COMMUNICATIONS SW AS400	\$271	\$0
T124	1.7 CHZ PENTIUM 4	\$2,571	\$257
T125	ASCENT PC	\$2,019	\$257
T196003	SHIPREQUEST MULTI PACK (5PER PAK)	\$115	\$0
T1NT	INTEGRATION ENABLER	\$2,760	\$0
T1PC	PLUS CARRIER ENABLER	\$4,232	\$0
T2DE	DESKTOP EXPRESS PLUS SW	\$7,631	\$0
T2P3	PM300-3 CARRIER SOLUTION	\$3,215	\$0
T2P4	PM400-4 CARRIER SOLUTION	\$4,595	\$0
T2PP	PACKAGE MANAGER PLUS	\$5,423 \$0,405	\$0 \$0
T2PX	PM1000-ALL CARRIER SOLUTION	\$9,195	\$0 \$257
T2R0	PM300- 3 CARRIER SOLUTION LOYALTY LICENSE	\$2,755 \$4,505	\$257 \$257
T2R1	PM400- 4 CARRIER SOLUTION LOAYLTY LICENSE PM500-5 CARRIER SOLUTION LOYALTY LICENSE	\$4,595 \$6,435	\$257 \$257
T2R2	FINIDUCTO CARRIER SOLUTION LOTALIT LICENSE	Ψ0,430	φ201

	WSCA PRICEBOOK FOR STATE OF WOR	IANA	
		Price discounted @ 8% off Commercial List	Purchase Equipment Maintenance
		Also includes 1 Yr	Agreement
Model #	Description	Free EMA	2-5 YR
	PM1000-ALL CARRIER SOLUTIONS & INTEGRATION LOYALTY	40.405	
T2R3	LICENSE	\$9,195	\$57
T316	FORMS PRINTER J676	\$1,099	\$132
T319	J693 LABEL PRINTER	\$2,019	\$201
T320	J776 NON CONTACT WEDGE SCANNER	\$1,375	\$161
T322	J645 LABEL PRINTER	\$915	\$114
T330	SHIPREQUEST SOFTWARE 2D SCANNER AND SCAN LINK	\$1,610	\$177
T331	SHIPREQUEST SOFTWARE 2D SCANNER	\$1,610	\$177
T332	J775 2D SCANNER	\$2,208	\$177
T339	ASCENT CORDLESS SCANNER	\$2,111	\$214
T413	INSTALL SOFTWARE ON CUSTOMER'S PC	\$133	\$0
T414	ASCENT BASIC APPLICATION TRAINING	\$483	\$0
T415	ADVANCED OPERATOR TRAINING 4HOURS ON SITE	\$483	. \$0
T427	CONSULTING SERVICE CHARGE	\$920	\$0
T430	SPECIAL SERVICES	\$920	\$0
T437	ASCENT LIVE APPLICATION SUPPORT	\$483	\$0
T4M1	ASCENT PROJECT MANAGEMENT	\$1,288	\$0
T4M2	ASCENT PROJECT MANAGEMENT	\$2,576	\$0
T4M3	ASCENT PROJECT MANAGEMENT	\$5,152	\$0
T4M5	ASCENT PROJECT MANAGEMENT	\$10,304	\$0
T4M6	ASCENT PROJECT MANAGEMENT	\$15,456	\$0
T4M7	ASCENT PROJECT MANAGEMENT	\$20,608	\$0
T4P0	INSTALLATION PACKAGE	\$644	\$0
T4P1	Install & config all PB hardware, basic sys config, total up to 1 day of on-site Install srvc MINIMUM REQUIRED	\$1,288	\$0
T4P2	Includes - Install and config all PB hardwr, basic sys config, total up to 2 days on-site install srvc.	\$2,576	\$0
	Includes - Install and config all PB hardwr, basic sys config, total up	<b>AF 4F0</b>	
T4P3	to 4 days on-site install srvc.	\$5,152	\$0
T4D4	Includes - Install and config all PB hardwr, basic sys config, total up	¢7 720	0.0
T4P4	to 6 days on-site install srvc.	\$7,728	\$0
T4P5	Includes - Install and config all PB hardwr, basic sys config, total up to 8 days on-site install srvc.	\$10,304	\$0
1415	Includes - Install and config all PB hardwr, basic sys config, total up		φο
T4P6	to 12 days on-site install srvc.	\$15,456	\$0
1-11-0	Includes - Install and config all PB hardwr, basic sys config, total up	410,100	4.0
T4P7	to 16 days on-site install srvc.	\$20,608	\$0
T400	Includes - Install and config all PB hardwr, basic sys config, total up		<b>CO</b>
T4P8	to 28 days on-site install srvc. Includes - Install and config all PB hardwr, basic sys config, total up	\$36,064	. \$0
T4P9	to 40 days on-site install srvc.	\$51,520	\$0
T513	INSTALL SOFTWARE CUSTOMER PC	\$133	\$0
T514	ARRIVAL BASIC OPERATOR TRAINING	\$483	\$0
T516	PROFESSIONAL SERVICES SPECIAL TRAINING	\$920	\$0
T517	PROFESSIONAL SERVICES CONSULTING SERVICES	\$920	\$0
T518	ARRIVAL, CLIENT SERVER INSTALL AND TRAINING	\$1,104	\$0
T520	ARRIVAL SOFTWARE ONLY	\$4,503	\$0
	ARRIVAL STD SYSTEM UPGRD FR UNLIMITED TO QUALIFY,		
T526	THE REP MUST W/D A N /C T597	\$2,852	\$0
T52A	ARRIVAL CLIENT SERVER CLIENT SYSTEM	\$11,500	\$0
T52B	ARRIVAL CLIENT SERVER 10 CLIENT SYSTEM	\$17,020	\$0

8/31/2006 Page 7 of 14

	WSCA PRICEBOOK FOR STATE OF MIC	INIANA	
		Price discounted @ 8% off Commercial List	Purchase Equipment Maintenance
		Also includes 1 Yr	Agreement
Model#	Description	Free EMA	2-5 YR
T52C	ARRIVAL LE CLIENT SERVER OF 5	\$10,120	\$0
T52D	ARRIVAL LE CLIENT SERVER OF 10+	\$15,640	\$0
T530	J765 NON CONTACT WEDGE	\$1,375	\$161
T531	J692 4" ADHESIVE LABEL PRINTER	\$2,019	\$201
T536	J644 4" LABEL PRINTER	\$915	\$114
T537	ARRIVAL LIVE APPLICATION SUPPORT	\$483	\$0
T538	J530 TRACKING ASSISTANT PORTABLE PRINTER	\$1,191	\$87
T539	ARRIVAL CORDLESS SCANNER	\$2,111	\$514
T541	ARRIVER EXPRESS SOFTWARE	\$1,651	\$0
T542	J774 SCANNER	\$2,208	\$177
T543	WEB CAMERA	\$225	\$0
T544	J620 2" GRAPHICS PRINTER	\$363	\$41
T591	ARRIVAL, CLIENT SERVER INSTALL PROGRAM	\$69	\$0
T5CC	ARRIVAL CLIENT SERVER 11 CLIENT LICENSES	\$230	\$0
T5F1	NETQUERY	\$1,380	\$0
T5F2	BACKGROUND IMPORT	\$690	\$0
T5F3	FILE LINK/SCAN LINK	\$690	\$0
T5F6	HOTEL APPLICATION	\$874	\$0
T5F8	BDC INTEGRATION	\$1,835	\$0
T5FA	UNLIMITED TRANSACTIONS EXPRESS	\$1,104	\$0
T5FB	SCALE SUPPORT	\$690	\$0
T5FC	TRACKING ASSISTANT ACTIVATION FEATURE	\$0	\$0
T5FE	PRINTER INTERFACE	\$0	\$0
T5FF	ARRIVAL IMAGING FEATURE	\$1,150	\$0
T5FM	MANIFEST MODULE SOFTWARE FEATURE	\$1,099	\$0
T5L1	LOBBYTRAC TURNKEY PACKAGE	\$6,803	\$458
T5L3	LOBBYTRAC SOFTWARE ONLY PACKAGE	\$2,599	\$0
T5LE	ARRIVL LAW ENFORCE SW	\$3,174	\$0
T5LP	ARRIVL LAW ENF PERIPH PKG	\$5,975	\$218
T5LX	ARRIVL LAW ENF TRNKY PKG	\$7,815	\$474
T5M1	ARRIVAL PROJECT MANAGEMENT	\$1,288	\$0
T5M2	ARRIVAL PROJECT MANAGEMENT	\$2,576	\$0
T5M3	ARRIVAL PROJECT MANAGEMENT	\$5,152	\$0
T5M5	ARRIVAL PROJECT MANAGEMENT	\$10,304	\$0
T5M6	ARRIVAL PROJECT MANAGEMENT	\$15,456	\$0
T5M7	ARRIVAL PROJECT MANAGEMENT	\$20,608	\$0
T5MS	ARRIVAL, MULTI SITE IDENTIFICATION	\$0	\$0
T5NL	CLIENT LICENSE	\$460	\$0
T5P3	1.0 GHZ CELERON	\$2,019	\$257
T5P4	1.7 CHZ PENTIUM 4	\$2,571	\$257
T5P7	LOBBYTRAC WORKSTATION PACKAGE	\$4,227	\$458
T5R0	ARRIVAL CUSTOMER LOYALTY	\$4,963	\$0
TELIA	ARRIVAL, UPGRADE TO CLIEND SERVER FROM EXISTING ARRIVAL	\$7,820	\$0
T5U1	ARRIVAL ARRIVAL, UPGRADE TO CLIEND SERVER FROM 5 TO 10	φ1,020	Ψ
T5U2	CLIENTS	\$5,520	\$0
T5VT	VISITOR TRACKING FEATURE	\$690	\$0
T6P1	INSTALLATION PROJECT UP TO 1 DAY	\$1,288	\$0
T6P2	INSTALLATION PROJECT UP TO 2 DAYS	\$2,576	\$0
T6P3	INSTALLATION PROJECT UP TO 4 DAYS	\$5,152	\$0
		40,100	70

8/31/2006 Page 8 of 14

	,	Price discounted @ 8% off Commercial List Also includes 1 Yr	Purchase Equipment Maintenance Agreement
Model#	Description	Free EMA	2-5 YR
T6P4	INSTALLATION PROJECT UP TO 6 DAYS	\$7,728	\$0
T6P5	INSTALLATION PROJECT UP TO 8 DAYS	\$10,304	\$0
T6P6	INSTALLATION PROJECT UP TO 12 DAYS	\$15,456	\$0
T6P7	INSTALLATION PROJECT UP TO 16 DAYS	\$20,608	\$0
T6P8	INSTALLATION PROJECT UP TO 28 DAYS	\$36,064	\$0
T6P9	INSTALLATION PROJECT UP TO 40 DAYS	\$51,520	\$0
T714	VOICESORT BASIC APPLICATION TRAINING	\$483	\$0
T716	VOICESORT SPECIAL SERVICES	\$920	\$0
T718	VOICESORT REMOTE SITE INSTALL AND TRAINING	\$1,104	\$0
T722	VOICESORT ADMINISTRATOR/WORKSTATION	\$8,509	
T723	VOICESORT ADDITIONAL/WORKSTATION	\$7,313	
T730	VOICESORT WIRELESS HEADSET KIT	\$759	\$0
T736	J645 LABEL PRINTER AND DIE CUT LABELS	\$914	\$108
T791	VOICESORT REMOTE ID PACK	\$68	\$0
T7MS	VOICESORT REMOTE SITE ID	\$0	\$0
T7NL	VOICESORT WORKSTATION LICENSE	\$0	\$0
T896001	USB ADAPTER	\$253	\$0
T896002	10/100+ LAN CARD	\$276	\$0
T896005	MEMORY KIT 138 M DIMM	\$271	\$0 \$0
T896006	MEMORY KIT 128 M DIMM	\$161	\$0 \$0
U7C1	GALAZY CONSOLE Power Stacker for Galaxy, DM900, AND DM1000	\$865 \$1,500	\$0 \$198
U7PS U7TR	TRAINING FOR GALAXY 2 HOURS	\$285	\$0
UXDM	PC INTERFACE/DATA EXCHANGE FOR DM SERIES	φ283 \$731	\$0 \$0
	PC INTERFACE DATA EXCHANGE FOR DM SERIES		
UXDN	DM200/DM300/DM400 (1P00)	\$345	\$0
V114	FEATURE	\$7,355	\$0
V115	PB3000 SHIPPING SOFTWARE	\$11,955	\$0
V11A	EASYSHIP WEB SRV 1-5 USER	\$736	\$0
V11B	EASYSHIP WEB SRV 6-15 USER	\$874	\$0
V11C	EASYSHIP WEB SRV 16+ USER	\$1,058	\$0 ©0
V11L	EASYSHIP WEB CLIENT LICENSE	\$460 \$4.200	\$0 ©0
V11T	TRAVEL AND ACCOMMODATIONS PB TMS UNIPRISE SOFTWARE	\$1,380	\$0 \$0
V125	PB TMS UNIPRISE SUFTWARE PB TMS UNIPRISE PLUS	\$16,555 \$24,454	\$0 \$0
V126	SPECIAL: TMS UNIPRISE	\$21,151 \$14,347	\$0 \$0
V12P V12T	2 DAYS TRAVEL & ACCOMODATIONS	\$1,656	\$0
V121 V135	PB TMS ENTERPRISE SOFTWARE	\$32,195	\$0
V133	SQL SERVER RUNTIME LIC	\$3,215	\$0
V137 V13P	SPECIAL: TMS ENTERPRISE	\$26,307	\$0
V13F V13T	3 DAYS TRAVEL & ACCOMODATIONS	\$1,840	\$0
V13T	4 DAYS TRAVEL & ACCOMODATIONS	\$2,024	\$0
V141 V15T	5 DAYS TRAVEL & ACCOMODATIONS	\$2,208	\$0
V1AC	STREETSMART ADDR CLEANS	\$0	\$0
V1AF	RDI FEATURE	\$1,835	\$0
V1ET	SHIPPING OP ONSITE TRAINING	\$920	\$0
V1W2	WINDOWS 2000 HD IMAGE	\$322	\$0
V1YT	SYS ADMIN CLASSROOM TRAINING	\$1,656	\$0
V316	J676 FORMS PRINTER	\$1,099	\$119
V319	J693 LABEL PRINTER	\$2,019	\$201
101			

8/31/2006 Page 9 of 14

	WSCA PRICEBOOK FOR STATE OF MON	IANA	
		Price discounted @	Purchase
		8% off Commercial	Equipment
		List	Maintenance
	B	Also includes 1 Yr	Agreement
Model#	Description	Free EMA	2-5 YR
V320	J765 PROG SCANNER W/WEDGE	\$1,375	\$161
V322	1E03 LABEL PRINTER	\$915	\$114
V339	J779 CORDLESS 1-D SCANNER	\$2,111	\$214
V396002	32 MB SDRAM	\$198	\$0
V3PC	PB TMS WORKSTATION	\$2,755	\$257
V3PD	WORKSTATION WITH FLAT PANEL	\$2,939	\$257
V413	INSTALL ON PC	\$133	\$0
V416	SPECIAL SERVICES	\$920	\$0
V427	CONSULTING SERVICES	\$920	\$0
V4A1	1 10 MULTI-USER LOC LIC	\$3,215	\$0
V4AC	100 10 MULTI-USER LOC LIC	\$321,540	\$0
V4AX	10 MULTI-USER LOC LIC	\$32,154	\$0
V4M2	PROJECT MANAGEMENT	\$2,576	\$0
V4P1	INSTALLATION PROJECT	\$1,288	\$0
V4P1	1SINGLE USER LOC LIC	\$731	\$0
V4RC	100 SINGLE USER LOC LIC	\$45,540	\$0 \$0
V4RL	50 SINGLE USER LOC LIC	\$27,370	\$0
V4RX	10 SINGLE USER LOC LIC	\$6,394	\$0
SBJA	DM500 DIGITAL MAIL SYS	\$5,045	\$378
1FC0	UPS RATES	\$455	\$0
	Business Manager Master Workstation WITH Z585 HIGH SPEED		
BM0G	PRINTER	\$17,038	\$470
DMC5	LARGE CONSOLE WORK TABLE (DM1000 COMPATIBLE)	\$1,251	\$0
	ERGONOMIC WORK PROCESS AND DELIVERABLE F OR4 - 10	Sec. 10. 10. 10. 10. 10.	
ES11	EMPLOYEES <2.5 SQ. FOO TAG E	\$13,800	\$0
	ERGONOMIC WORK PROCESS AND DELIVERABLE F OR11-20	4	
ES12	EMPLOYEES <2.5K -10K SQ . F OOT AGE	\$22,080	\$0
	ERGONOMIC WORK PROCESS AND DELIVERABLE F OR21-50		
ES13	EMPLOYEES <210-25K SQ. FOO TAG E	\$31,280	\$0
	ERGONOMIC WORK PROCESS AND DELIVERABLE F OR50-100		
ES14	EMPLOYEES <25-50K SQ. FOO TAG E	\$42,320	\$0
	ERGONOMIC WORK PROCESS AND DELIVERABLE F OR100+		
ES15	EMPLOYEE. >50K SQ. FOOTA GE	\$52,440	\$0
ES16	EMPLOYEE TRAINING (10)	\$1,288	\$0
ES17	ERGONOMIC PROGRAM DEVELOPMENT	\$3,312	\$0
F5SC	Installation and Training for Stand Alone Power Stacker	\$179	\$0
F671	5 MAIL RUN ASSISTANCE	\$455	\$0
F8DA	DM SERIES CONFIRMATION SERVICES TRAINING (HV)	\$60	\$0
F9A2	Upgrade to 100 dpt accounts on 1P00/1A00	\$823	\$0
F9A3	Upgrade to 300 Dept Accounts on 1A00	\$1,375	\$0
F9C0	Adding Carrier Rate Package	\$455	\$0
F9DA	DM SERIES CONFIRMATION SERVICES TRAINING (LV)	\$60	\$0
F9SA	DM SERIES PROFESSIONAL INSTALLATION (LV)	\$124	\$0
F9SJ	PROF.INSTALL B700/DM100	\$124	\$0
F9W1	Adding Differential Weighing	\$547	\$0
	Sales Kit-5250 Protocol Conversion	\$1,242	
G396039			\$0 \$0
G396053	PROGRAMMABLE KEYBOARD	\$147	\$0
LIEAD	DOCUMATCH BASIC SYSTEM CONFIGURATION PLU S 2 CUT	¢50.004	<b>¢o ooo</b>
H54D	SHEET FEEDERS AND SEALE R M ODU LE	\$59,984	\$8,828
LIE 47	DOCUMATCH HIGH CAPACITY SYSTEM W/NETWORK CARD	\$61,548	¢0 000
H54Z	AND DUPLEXING	ψ01,040	\$8,828

8/31/2006 Page 10 of 14

WOOAT RIGEBOOK TOK STATE OF MONTAKA				
		Price discounted @ 8% off Commercial List	Purchase Equipment Maintenance Agreement	
Model #	Description	Also includes 1 Yr Free EMA	2-5 YR	
H56D	DOCUMATCH HIGH CAPACITY SYSTEM W/HIGH CAPACITY FEEDER AND SECOND ST ACK ER/ DUPLEXIN DOCUMATCH HIGH CAPACITY SYSTEM W/HIGH CAPACITY	\$64,032	\$8,828	
H56Z	FEEDER AND SECOND ST ACK ER  DocuMatch Training-Configuration, operating, enhancing job	\$65,596	\$8,828	
H5S1	processing	\$455	\$0	
H5S3	DOCUMATCH DATA CONVERSION TRAINING	\$639	\$0	
H5S4	DOCUMATCH SYSTEM INTEGRATION TRAINING LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 1	\$915	\$0	
MMD1	DAY LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 2	\$1,472	\$0	
MMD2	DAYS	\$2,944	\$0	
MMD3	LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 4 DAYS	\$5,888	\$0	
	LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 6			
MMD4	DAYS LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 8	\$8,832	\$0	
MMD5	DAYS	\$11,776	\$0	
MMD6	LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 12 DAYS	\$17,664	\$0	
MML1	LIST ANALYST SOFTWARE WITH 20 DEMOGRAPHI C VARIABLES - 1 YEAR LICENSE	\$10,257	\$0	
	LIST ANALYST SOFTWARE WITH 150 DEMOGRAPH			
MML2	ICVARIABLES - 1 YEAR LICENSE CONSUMER EXPENDITURES, CRIME RISK, WEATH ER/QUAKE	\$15,363	\$0	
MML3	DATA, BUSINESS CNTS - 1 Y R L ICENSE	\$25,575	\$0	
MMR1	LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 1 DAY	\$1,150	\$0	
MMR2	LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 2 DAYS	\$2,300	\$0	
MMR3	List Analyst SW - with 150 Demogph Var, Income Detail, Cons Exp, Crime Risk, Weather & Quake Data, Business & Health Counts(1	\$4,600	\$0	
	LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 6			
MMR4	DAYS LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 8	\$6,900	\$0	
MMR5	DAYS LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 12	\$9,200	\$0	
MMR6	DAYS TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL	\$13,800	\$0	
MMS1	PACKAGE - 1 DAY TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL	\$1,472	\$0	
MMS2	PACKAGE - 2 DAYS TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL	\$1,656	\$0	
MMS3	PACKAGE - 3 DAYS	\$1,840	\$0	
MMS4	TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL PACKAGE - 4 DAYS	\$2,024	\$0	
MMOT	TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL	ው	ФО	
MMS5	PACKAGE - 5 DAYS	\$2,208	\$0	
MMT1	LIST ANALYST - ON SITE TRAINING LIST ANALYST - CENTRALIZED TRAINING - FIRST	\$6,394	\$0	
MMT2	PARTICIPANT	\$1,835	\$0	

Page 11 of 14

	WOOAT RICEBOOKT GROTATE OF INC.	Price discounted @ 8% off Commercial List	Purchase Equipment Maintenance
NA 1 1-17	Danadatan	Also includes 1 Yr	Agreement
Model #	Description LIST ANALYST - CENTRALIZED TRAINING - ADDITIONAL	Free EMA	2-5 YR
MMT3	PARTICIPANT	\$915	\$0
WIWITS	LIST ANALYST TECHNICAL SUPPORT AND MAINTENANCE FOR		φο
MMTS	1 YEAR	\$1,839	\$0
SPMK	BUDGET MANAGER INSTALLATION KIT	\$253	\$0
SPY8	1E05 Laser Printer for Reports (DM Series)	\$731	\$86
	Mail Coach Travel Reimbursement - (Required for trips outside 75		
W4MC	miles from DistrictOffice)	\$455	\$0
14/700	W700 ENVELOPE DESIGNER GRAPHICS ENCHANCE FOR	\$340	\$0
W709	W700 WINDOWS 95 ADDRESSRIGHT STACKER FOR INK JET PRINTER S	\$1,633	\$104
W760	ADDRESSRIGHT STACKER FOR INCIDET FRINTER'S	φ1,033	Φ104
W763	W760 STACKER WITH KITS FOR W700 AND W890 PRINTERS POWER STACKER/INK DRYER WITH INTERFACES TO W700	\$1,684	\$104
W764	SERIES AND W890 PRINT ERS	\$2,475	\$162
W823	FeedRight Feeder for DA950	\$5,515	\$540
W853	Ink Dryer For W763 Stacker	\$791	\$59
WDVR	DELIVERY POINT VALIDATION RENTAL	\$455	\$0
	SmartMailer - 10 User Site Lic. Incl SmartMailer, Post Coding and		••
WLC1	Presort for 1 year. Annual Postal Coding and Presorting	\$3,068	\$0
	SmartMailer for Windows 10-50 User Site Licenses. Incl		
WLC2	SmartMailer, Postal Coding and Presort Subscrip and Dupe Detect.	\$4,605	\$0
	SmartMailer for Windows 50 or more User Site Lic. Incl		
	SmartMailer, Postal Coding and Presort for 1 year). Annual Postal		
WLC3	Coding	\$6,141	\$0
WPF1	Mapping & configuring a level 1 project	\$1,288	\$0
WPF2	Mapping & configuring a level 2 project	\$2,576	\$0
WPF3	Mapping & configuring a level 3 project	\$5,152 \$7,700	\$0
WPF4	Mapping & configuring a level 4 project	\$7,728	\$0 \$0
WPF5	Mapping & configuring a level 5 project	\$10,304 \$15,456	\$0 \$0
WPF6	Mapping & configuring a level 6 project Mapping & configuring a level 7 project	\$20,608	\$0 \$0
WPF7 WPF8	Mapping & configuring a level 7 project  Mapping & configuring a level 8 project	\$36,064	\$0
WPF9	Mapping & configuring a level 5 project	\$51,520	\$0
WSM4	SMARTMAILER AND MAILCOACH BUNDLED 4 OPERATORS	\$2,742	\$0
WSM6	SMARTMAILER AND MAILCOACH BUNDLED 6 OPERATORS	\$4,112	\$0
WSM7	SmartMailer 7 Software	\$368	\$0
WSMC	Mail Coach Training up to 8 hours and 2 operators	\$915	\$0
Z531	PARAGON UCB FOR ACCUTRACT HT SYSTEM	\$2,507	\$277
Z538	LASER SCANNER	\$1,541	\$156
Z5BB	BREAKOUT BOX	\$575	\$0
Z5C0	100 FT CABLE	\$189	\$0
Z5C5	25 FT CABLE	\$41	\$0
Z5CT	ACCUTRAC CUSTOM REPORT DEVELOPMENT CHARGE	\$483	\$0
Z5DE	DM SERIES INTERFACE TO ACCUTRAC	\$1,256	\$0
Z5DF	DM SERIES INTERFACE TO ACCUTRAC	\$639	\$0
Z5E4	4 PORT ETHERNET HUB	\$244	\$0
Z5H1	ACCUTRAC HT OPERATOR TRAINING 4 HOURS REQUIRED	\$478	\$0
Z5H3	ACCUTRAC HT CONVERSION SERVICES	\$557	\$0
		4	

Page 12 of 14

WSCA PRICEBOOK FOR STATE OF WIONTANA				
		Price discounted @	Purchase	
		8% off Commercial	Equipment	
		List	Maintenance	
NA1-1-4	Description	Also includes 1 Yr	Agreement	
Model #	Description	Free EMA	2-5 YR	
Z5K1	INTERFACE TO ECHO PLEX METER	\$285	\$0	
Z5K2	INTERFACE TO B900	\$285	\$0	
Z5MD	ACCUTRADC REMOTE STATION	\$1,155	\$0	
Z5R5	25 FT CABLE - RMT	\$74	\$0	
Z5RT	CRYSTAL REPROTS TRAINING CD	\$147	\$0	
Z5TR	ACCUTRAC SA ADVANCED TRAINING	\$285	\$0	
9296185	'Z' SUPPORT FOR 3324 BURSTER	\$593	\$0	
B596005	METER SET ONLY KIT FOR THE B530	\$414	\$0	
B596010	B900 INTERFACE TO B560	\$414	\$0	
B5MS	METER SET ONLY KITS FOR B530 SCALE	\$414	\$0	
B6MS	METER SET B560	\$414	\$0	
JB96002	DISPLAY KIT FOR JB64	\$147	\$0	
JN96002	Base Mount Display Kit for JN75 Scale	\$147	\$0	
JN96004	BASE MOUNT DISPLAY KIT FOR JN64/JN67 SCALES	\$147	\$0	
T321	J624 LASER PRINTER REPLACED W/ 1E05	\$639	\$86	
T534	J624 LASER PRINTER	\$639	\$86	
V310	JN75 100 LB TT SCALE	\$1,099	\$106	
V312	JB64 200 LB ROLLERTOP SCALE	\$1,559	\$148	
V321	J683 LASER PRINTER	\$639	\$86	
W624	ADDRESSRIGHT LABEL PRINTER	\$639	\$86	
USR1	RAMP EXTENSION	\$575	\$0	
	DM TRAINING	\$455	\$0 \$0	
F8DB				
WSAX	ADDRESSRIGHT PRO	\$1,656	\$0 \$0	
WMP3	VERIMOVE NET FOR 900,000	\$6,583	\$0	
WS92	ADDRESSRIGHT PRO TRAINING	\$915	\$0	
WSMW	MIXED WEIGHT FEATURE	\$1,104	\$0	
WSPA	PALLETIZATION FEATURE	\$2,024	\$0	
WSPS	PACKAGE SERVICES FEATURE	\$1,104	\$0	
DA40	ADDRESSRIGHT PRINTER	\$8,091	\$651	
DA50	ENHANCED ADDRESSRIGHT PRINTER	\$6,251	\$746	
BM50	BUSINESS MANAGER XP HOST WORKSTATION	\$16,003	\$345	
BM43	HIGH VOLUME LASER PRINTER	\$1,251	\$125	
BM48	INFINITY INTERFACE AND DATA COLLECTOR	\$4,595	\$293	
BMA1	CRYSTAL REPORTING	\$183	\$0	
BMAS	BUSINESS TO ASCENT INTERFACE	\$639	\$0	
BMH1	BUSINESS MANAGER OPERATOR TRAINING	\$478	\$0	
BMH2	ACCUTRAC HT DATA MIGRATION SERVICES	\$478	\$0	
вмн3	DATA CONVERSION SERVICES	\$368	\$0	
Z690001	ETHERNET 16 PORT HUB	\$575	\$0	
Z6900	ETHERNET 25 ' CABLE	\$41	\$0	
Z6900	ETHERNET 100 ' CABLE	\$189	\$0	
Z6900	ETHERNET 250 ' CABLE	\$285	\$0	
MFP1	DEDICATED INSTALLATION SUPPORT	\$1,288	\$0	
MFP2	DEDICATED INSTALLATION SUPPORT	\$2,576	\$0	
MFP3	DEDICATED INSTALLATION SUPPORT	\$5,152	\$0	
MFP4	DEDICATED INSTALLATION SUPPORT	\$7,728	\$0 \$0	
MFP5	DEDICATED INSTALLATION SUPPORT	\$10,304	\$0 \$0	
MFP6	DEDICATED INSTALLATION SUPPORT	\$15,456	\$0 \$0	
	BUSINESS MANAGER INTELLILINK INTERFACE		φυ	
BMX1		\$3,542 \$1,275	6407	
BM44	BARCODE SCANNER FOR DM SERIES	\$1,375	\$197	

8/31/2006 Page 13 of 14

Model #	Description	Price discounted @ 8% off Commercial List Also includes 1 Yr Free EMA	Purchase Equipment Maintenance Agreement 2-5 YR
Z690013	DATA COLLECTOR FOR PARAGON	\$285	\$0
BM61	REPORTING WORKSTATION	\$2,990	\$345
BM52	REMOTE SITE BUSINESS MANAGER XP WORKSTATION	\$5,423	\$345
F9PM	INSTALLATION AND TRAINING FOR PERMIT PRINTING	\$60	\$0
BM60	ADMINISTRATIVE WORKSTATION FOR BUSINESS MANAGER	\$2,990	\$345
1D04	PERMIT IMPRINT CONTROL CENTER	\$0	\$0
1A04	PSD FOR PERMIT PRINTING	\$0	\$0
F9BZ	KIT FOR 1D04	\$0	\$0
ERCM	E RETURN RECEIPT REFERENCE NUMBER PKG	\$1,191	\$197
1FAH	BUSINESS MANAGER INTELLILINK SOFTWARE FEATURE	\$1,191	\$0